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Louisiana Development Ready Community

By Louisiana Economic Development

Louisiana Economic Development (LED) is committed to empowering communities around the state through investment, job creation, and economic growth.

The Louisiana Development Ready Community (LDRC) program is one of the ways LED helps participants become more competitive for new investment and jobs, guiding selected communities through the process of creating and implementing a strategic economic development plan. By following its plan for multiple years, participants leverage local assets and address unique challenges to empower business growth in their communities.

If an area is not yet positioned to participate in the LDRC program, the Community Competitiveness Initiative (CCI) is available to help get started on the path toward certification.

CCI is an economic development capacity measurement that identifies areas of a community that will help it become more competitive. Understanding economic development capacity is critical in securing job creation through promoting the expansion of current businesses and attracting new ones.

CCI uses twenty key indicators to gauge a community's economic development readiness, which is classified in one of three stages: emerging, developing, or achieving. The twenty indicators are grouped by type:

Organization

- Staffing
- Budget
- · Economic development plan
- · Target industry analysis Regional economic development organization engagement
- Leadership training/stakeholder education

Product Development

- Available sites
- Available buildings
- Workforce/labor
- Infrastructure capacity



Community Resilience

- Emergency preparedness plan
- · Constituent communication and engagement
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EVENTS FOR YOUR BUSINESS





Getting Registered into the System for Awards Management (SAM.gov) Webinar Wednesday, March 8, 2023, 12:00 pm-1:00 pm CST

Online Main Sponsor(s): US Small Business Administration Contact: SBA Los Angeles District Office, 213-634-3855, LADO@sba.gov Fee: Free; registration required

Join the Small Business Administration (SBA) Los Angeles District Office for a virtual workshop to increase your potential for federal contract opportunities through the System for

Certification program. Certification has been transferred from the Department of Veterans Affairs (VA) to SBA as of January 1, 2023. Certification with SBA allows service-disabled veteran-owned small businesses (SDVOSBs) to compete for sole-source and set-aside federal contracts across the federal government. Certified veteran-owned small businesses (VOSBs) have additional opportunities to pursue sole-source and set-aside contracts at the Veterans Administration (VA) under the VA's Vets First program. Register for this free webinar at https://score.zoom. us/webinar/register/WN_8GlM-iS_STW-52C4lPqvtRA

Selling to the Federal Government Webinar Thursday, March 23, 2023, 12:00 pm-3:00 pm CDT Online



Award Management registration. Workshop topics will include: platform overview; why SAM is required; registration process; required info; and SBA resources available. They will also provide tips, FAQs, and directions on where to get additional assistance, as well as answers to your other questions. To register, visit https://www.eventbrite.com/e/ sam-registration-system-award-managementtickets-512254405717

Federal Contracting: Veteran Small Business Certification Program Webinar

Tuesday, March 21, 2023, 10:00 am-11:30 am CDT Online

Main Sponsor(s): US Small Business Administration Contact: Elizabeth Soliz, 361-878-5583, elizabeth.soliz@sba.gov Fee: Free; registration required

Learn about SBA's new Veteran Small Business

Main Sponsor(s): US Small Business Administration Contact: George Tapia, 610-382-3086, george.tapia@sba.gov

Fee: Free; registration required

Did you know that the federal government is the largest purchaser of goods and services in the world? Interested in learning how your business can market your services or goods to the federal government? Register on line at https://www. eventbrite.com/e/how-to-sell-to-the-federalgovernment-tickets-21790713611 SBA helps to ensure small businesses get fair opportunities to share federal government prime contracts. Topics will include: How to Register, Small Business Certifications, Finding Opportunities, Marketing Your Firm, Federal Supply Schedules, Getting Paid, Tips to Prepare Your Offer, How to Seek Additional Assistance. All training sessions are held via Microsoft Teams Meeting. Participants must ensure Microsoft Teams is functioning.

CERTIFICATION



Small Business Exchange, Inc. is **DBE certified** by the Louisiana UCP.



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